HPLC in Natural Product Analysis: The Detection Issue

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- high-performance liquid chromatography
- detection
- hyphenation
- natural products
dereplication
- plant extracts

Abstract
High-performance liquid chromatography (HPLC) is a very powerful and versatile chromatographic technique for the separation of natural products (NPs) in complex matrices, such as crude extracts for selective detection and quantification or general profiling. The method is widespread and has been adapted to the analysis of a broad range of NPs generally without the need for complex sample preparation. The choice of the appropriate detection method in HPLC is crucial because of the diversity of NPs and the fact that there is no single technique for their efficient detection. In this review both qualitative and quantitative applications of HPLC with UV, DAD, FD, ECD, RID, FID, CL, ELSD, CAD, MS, MS-MS, and NMR are covered to provide a general, rather than an exhaustive, overview. The potential and limitations as well as some new trends in HPLC hyphenation are discussed.

Abbreviations
- APCI: atmospheric pressure chemical ionisation
- API: atmospheric pressure ionisation
- APPI: atmospheric pressure photoionisation
- CAD: charged aerosol detection
- CapNMR: capillary NMR
- CID: collision-induced dissociation
- CL: chemiluminescence
- DAD: photodiode array detection
- ECD: electrochemical detection
- EI: electron impact
- ELSD: evaporative light scattering detection
- ESI: electrospray ionisation
- FD: fluorescence detection
- FID: flame ionisation detection
- FT: Fourier transform
- HCA: hierarchical clustering analysis
- HPLC: high-performance liquid chromatography
- HR: high resolution
- LOD: limit of detection
- LOQ: limit of quantification
- LR: low resolution
- MS: mass spectrometry
- MS-MS: tandem mass spectrometry
- MS\(^n\): multiple-stage mass spectrometry
- MVD: multivariate data analysis
- NI: negative ion
- NMR: nuclear magnetic resonance
- PCA: principal component analysis
- PI: positive ion
- Q: quadrupole
- QQ: triple quadrupole
- RID: refractive index detection
- SPE: solid-phase extraction
- TOF: time of flight
- UHPLC: ultra high-pressure liquid chromatography
- UV: ultraviolet

Introduction
Natural products (NPs) have provided the inspiration for most of the active ingredients in medicines. The reason for this success in drug discovery can probably be explained by their high chemical diversity, the effects of evolutionary pressure to create biologically active molecules, and/or the structural similarity of protein targets across many species. This large chemical diversity [1] is also directly linked to a high variability of their intrinsic physicochemical properties that render their universal detection challenging. None of the available HPLC detectors are able to detect all the NPs in a given extract within a single analysis. This limitation is well-known in me-
HPLC in Natural Product Metabolomics [2], which aims at measuring all of the metabolites in an organism qualitatively and quantitatively. The complex and convoluted nature of the crude extracts analysed (from plants, marine organisms, fermentation broths, etc.) also contributes to the difficulty of NP detection. Furthermore, the analyses can be present in large or very small amounts, and, according to the type of study (quantification, standardisation, fingerprinting, screening, trace analysis, etc.), very sensitive and selective methods may be needed for their detection.

The analysis of individual NPs in complex crude extracts requires efficient separation methods prior to their detection. In this respect, high-performance liquid chromatography (HPLC) has been recognised since the early 1980s as the most versatile technique for the efficient separation of NPs directly in crude mixtures without the need for complex sample preparation [3]. HPLC has greatly developed through the years in terms of convenience, speed, choice of column stationary phases, high sensitivity, applicability to a broad variety of sample matrices, and ability to hyphenate the chromatographic method to spectroscopic detectors [4]. From the chromatography viewpoint, the development of columns with different phase chemistry (especially reversed phase) enabled the separation of almost any type of NPs. The latest developments of HPLC, including the recent introduction of very pH-stable phases, sub-2-μm particles [5], and monolith columns, have considerably improved the performances of HPLC systems in terms of resolution, speed, and reproducibility. Efficiencies exceeding 100,000 plates and peak capacities over 900 can be attained by coupling columns together [6]. For the separation of crude extracts, either raw mixtures or samples enriched by extraction via simple SPE or LLE are injected. The separations are performed mostly in reversed-phase chromatography on C18 material with the ACN-H2O or MeOH-H2O solvent system in the gradient elution mode. In order to improve the separation efficiency, various modifiers are added to the mobile phase that might strongly influence the sensitivity of detection. In multiple-hyphenated systems, the presence of several different detectors online (hyphenated systems) leads to the need for an eluent composition that is compatible with all detectors [7].

HPLC is used extensively for NP profiling and fingerprinting, for quantitative analyses, and for quality control purposes. In this context, a brief overview of the methods available for NP detection is provided here. For each detector, the potential range of NPs to which they apply, their sensitivity, their selectivity, and their potential to provide online structure information will be discussed. A summary of the characteristic features of the main HPLC detectors is given in Table 1.

Two main types of detectors can be defined: simple detectors used for the recording of chromatographic traces for profiling or quantification purposes (e.g., UV, ELSD, ECD) and detectors for hyphenated systems that generate multidimensional data (chromatographic and spectroscopic) for online identification and dereplication purposes (e.g., UV-DAD, MS, NMR).

### Detection Methods for Profiling and Quantification

#### HPLC-UV (ultraviolet detection)

Among all HPLC detectors, the most simple and the most widely used is UV [8]. Although it suffers from some limitations, particularly for NPs that do not possess UV chromophores, it has the best combination of sensitivity, linearity, versatility, and reliability of all the LC detectors developed so far. Most NPs absorb UV light in the range of 200 – 550 nm, including all substances having one or more double bonds and all substances that have unshared electrons. Thus, even compounds having weak chromophores, such as triterpene glycosides, can be successfully detected by UV at short wavelengths (203 nm) [9]. In this case, however, several mobile-phase constituents that exhibit high UV cut-offs should be avoided because they might blind the detection of NPs with weak chromophores [10].

In UV detection, the relationship between the intensity of light transmitted through the detector cell and the solute concentra-

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### Table 1  Performance of the different detectors for HPLC

<table>
<thead>
<tr>
<th>Type</th>
<th>Dynamic range</th>
<th>Sensitivity</th>
<th>Specificity</th>
<th>Chromatographic compatibility</th>
<th>Structural information</th>
<th>Ease of use</th>
<th>Wide-spread use for NPs</th>
<th>Cost</th>
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</thead>
<tbody>
<tr>
<td>UV</td>
<td>Spec.</td>
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<td>FD</td>
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<td>EC</td>
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<tr>
<td>RID</td>
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<tr>
<td>ELSD</td>
<td>Uni.</td>
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<tr>
<td>CAD</td>
<td>Uni.</td>
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<tr>
<td>MS</td>
<td>Uni./ Spec.</td>
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<tr>
<td>MS-MSS</td>
<td>Uni./ Spec.</td>
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<tr>
<td>NMR</td>
<td>Uni.</td>
<td>*</td>
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<td>-</td>
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Note: Uni.: universal; Spec.: specific.

- Non-linear response.
- NMR provides absolute quantification but is not used in this way in the on-flow mode.
- Requires solvents and buffers with low UV cut-offs.
- Not compatible with gradients.
- Usually not compatible with non-volatile buffers.
- Need deuterated water and deuterated modifiers in the on-flow mode.
- Relatively new technique.
tion is given by Beer’s Law [11]. The two factors that control the detector sensitivity are the magnitude of the extinction coefficient of the analyte of interest at a given wavelength and the path length of the light passing through the UV cell. The sensitivity will increase with increasing path length, but a compromise must be found with the cell volume in order to avoid peak dispersion [8].

Three types of UV detectors are available: fixed wavelength, multiple wavelength, or photodiode array (DAD). The fixed-wavelength detector is the least expensive and has higher intrinsic sensitivity because the light is emitted at specific wavelengths with given lamps. However, the multiple-wavelength detector is more versatile and can often compensate for its lower sensitivity when a wavelength with the highest extinction coefficient for the solutes of interest is chosen. The photodiode array will be treated in the hyphenation section, as it can provide complete UV spectra of the constituent during separation. Limits of detection (LODs) can reach 10⁻⁸ g/mL, with a linear dynamic range of about three orders of magnitude.

Often, the separation of crude extracts requires a gradient elution which cause a shift of the baseline at low wavelengths that can be avoided when working with modifiers having low UV cutoffs such as phosphate buffers or trifluoroacetic acid (TFA). These modifiers, however, are not optimal in multi-hyphenated systems with HPLC-MS (not volatile, ion suppression) and should be avoided [12].

Many publications refer to the application of HPLC-UV at a single wavelength for the detection of nearly all NPs having a chromophore for both profiling and quantification purposes. An exhaustive survey would exceed the frame of this paper. Many applications for flavonoids, terpenes, alkaloids, coumarins, alkamides, and polyacetylene have been summarised in a review [13]. Some selected quantitative methods are discussed here.

Being simple and inexpensive, HPLC-UV is used in several pharmacopoeias for the quantification of individual NPs in the quality control of herbal drugs or phytopreparations. In the U.S. and European pharmacopoeias [14], [15], HPLC-UV (203 nm) methods are used for the determination of the total ginsenoside content of Ginseng roots and the measurement of the ratio of the ginsenosides, Rg1 and Rb1 [16]. This analysis is indeed important to assess pharmacological effects, as a low Rg1/Rb1 ratio is linked to the calming properties of American ginseng, while the high Rg1/Rb1 ratio could be the reason for the stimulating characteristics of Asian ginseng. HPLC-UV also has been used for the quantification of flavonoid, naphthodianthrene, and phloroglucinol constituents of Hypericum perforatum. The developed method used a ternary solvent system in the gradient mode (50 min) and enabled a baseline separation of 16 main constituents, which were quantified based on their relative response factors at 270 nm and compared with rutin as an external standard [17]. A more rapid method (5 min) using fast-gradient elution for a specific determination of naphthodianthrones (590 nm) and phloroglucinols (270 nm) also has been reported [18]. Many papers refer to the HPLC-UV analysis of another important herbal drug, Ginkgo biloba. A complete profiling of most of the flavonoids (350 nm) (33 compounds detected by comparison with standards) was reported by Hasler et al. [19]. The same authors also proposed an HPLC-UV method, which includes the hydrolysis of all glycosides and the subsequent quantification of three main flavonoid aglycones (quercetin, kaempferol, andisorhamnetin) for the determination of the total flavonoid content. Recently, another HPLC-UV method (350 nm) has been reported, which includes the quantification of two glycosides (rutin and quercitrin) as markers, in addition to the three aglycones [20]. An analysis of 10 commercial samples revealed that problems of adulteration with rutin exist to fulfill the total flavonoid requirement (24%), and thus in-depth quality control needs complete profiling [21]. Recently a multivariate data analysis (MVDA) of Ginkgo products was performed based on their HPLC-UV profiles, and the results were compared with the traditional flavonol quantification method [22]. This analysis revealed that there are significant variations in the relative concentrations of individual flavonols in commercial products. The other active ingredients in Ginkgo are the terpene triacetones, which are standardised at 6% in the extracts. These terpenes exhibit rather weak chromophores (λ 220 nm) and are difficult to detect in the presence of the strongly UV-absorbing flavonoids [23]. They have thus successfully been quantified by other methods such as ELSD [24] (see below). In Ginkgo, the level of highly allergenic alkylphenols (ginkgolic acids, cardanol, and cardols) also needs to be assessed, and a limit of 5 ppm has been proposed in the EU and U.S. pharmacopoeias. An in-depth analysis requires GC-MS [25] or HPLC-MS [26], but their total amount can be determined by a simple HPLC-UV (210 nm) analysis without enrichment procedures after peak purity assessment by HPLC-DAD-MS [27].

In other cases, for the same plant extract, quantification may require both HPLC-UV and HPLC-MS. This was necessary for the standardisation of the constituents of woad (Isatis tinctoria). In this case, when possible, HPLC-UV was preferred to HPLC-MS because of the lower RSD obtained [28].

Recently, other simple HPLC-UV methods for the standardisation of new herbal supplements coming on the market such as Pueraria lobata, also known as Kudzu (Japan), have been developed. In this case, a fully validated method following the ICH guidelines for the quantification of the isoflavone content of this plant has been reported [29]. Similarly a method for profiling coumarins in different Angelica species has also been validated [30].

HPLC-UV methods also can be used to compare the fingerprint profiles of closely related species or the same species from different locations. This was the case for Herba Oldenlandiae, a plant of the Chinese pharmacopoeia, which can be adulterated by different Oldenlandia species. A comparative analysis of chemical components was obtained by software calculation of correlation coefficients of the entire UV chromatograms for appraising similarity [31]. Fingerprint-based similarity also can be employed for chemotaxonomic study by applying hierarchical clustering analysis (HCA) and principal component analysis (PCA) to a set of HPLC-UV profiles, as was performed for different Taxus species [32].

In Fig. 1, the profiling of the constituents of the crude extract of the model plant Arabidopsis thaliana obtained with UV detection at two standard wavelengths (254 and 350 nm) is illustrated. A selective detection of flavonoids (F) and sinapoyl derivatives (S) was performed at 350 nm. Detection at 254 nm was less selective as more UV active constituents were recorded; this included glucosinolates (G), which have UV maxima at 227 nm. However, fewer peaks were recorded with UV than with MS or ELSD detection methods (see below). In this example, the high chromatographic resolution was provided by ultra-high-pressure liquid chromatography (UHPLC) [5], which yielded very high peak capacities (see inset c in the MS trace) [33], [34].
HPLC-FD (fluorescence detection)

Compared with HPLC-UV, fluorescence detection (FD) affords much greater sensitivity and selectivity (Table 1). In fluorescence, the molecular absorption of a photon triggers the emission of another photon with a longer wavelength. This difference in wavelengths (absorption vs. emission) provides more selectivity, and the fluorescent light is measured against a very low-light background, thus improving the S/N ratio. Unfortunately, relatively few NPs fluoresce in a practical range of wavelengths. However, many substances can be made to fluoresce by forming appropriate derivatives [8].

Compared with UV, FD has been scarcely used for the detection of NPs. Most of the applications are related to the very sensitive detection of aflatoxins in food because this class of NPs contains natural fluorescence [35]. An FD method for the quantification of aflatoxins in herbs also has been recently reported [36]. It combines sample cleanup with immunoaffinity columns followed by HPLC-FD, and it enabled the detection of aflatoxin content ranging from 7 to 20 μg/kg in the plant material. HPLC-FD also has been used for the screening of the major benzophenanthridine alkaloids produced by cell cultures of *Eschscholtzia californica* [37]. Thanks to the selectivity of the method (excitation 330 nm, emission 570 nm), the sample preparation was notably simplified compared with previous methods. The detection of NPs that do not naturally fluoresce has been successfully achieved after the addition of fluorescent tags. This was the case for the specific and sensitive detection of the plant hormone jasmonic acid (LOD 3 ng/mL), which was tagged with the ADAM reagent [38].

HPLC-CL (chemiluminescence)

Similar to fluorescence, chemiluminescence can be defined as the emission of light from a molecule or atom in an electronically excited state produced by a chemical reaction at an ordinary temperature without any associated generation of heat. Chemiluminescent (CL) nitrogen detection is a relatively new technology for the detection of nitrogen-containing molecules, including a broad range of pharmaceuticals with very high sensitivity up to the femtogram range [39]. Because many compounds are not chemiluminescent, they can only be detected chemiluminescently after being derivatised. The development of chemiluminogenic reagents has helped to extend the application of CL...
Many NPs have electroactive groups and are readily measurable by LC with electrochemical detection (ECD). This detection method is inexpensive, sensitive, selective, and widely accepted (Table 1). It is less selective than FD; however, NPs with electrochemical activity are common, and the technique can be applied to a large number of analytes in either the oxidation or reduction modes. Numerous functional groups are sensitive to oxidation, including phenols, aromatics, amines, thiols, and quinolines, and many are compatible with reduction, such as olefins, esters, ketones, aldehydes, ethers, and quinones. ECD differs from other methods of detection because it alters the potential of the working electrode at a fixed value relative to the potential of the electrolyte, which is measured by the reference electrode. The fixed potential difference applied between the working and the reference electrodes drives the electrochemical reaction, and the resulting current is measured as a function of the elution time. This allows for detection limits at the pmol level. The selectivity of ECD depends on the accessible potential range, the number of compounds that are active in this range, and the half-widths of the individual signals. Pulsed techniques, which use multi-step potential-time waveforms to realise amperometric/coulometric detection while maintaining uniform and reproducible electrode activity, are also available for detection.

HPLC-RID (refractive index detection)

The detectors described previously are selective for analytes having specific spectroscopic or physicochemical properties. In order to obtain a more universal response, other detectors have been developed. The first, most simple, and least expensive of these detectors is the refractive index detector (RID), which was reported by Tiselius and Claesson in 1942. It was indeed the first effective inline LC detector. However, RID lacks sensitivity, is very susceptible to changes in ambient temperature, pressure, and flow rate, and cannot be used for gradient elution. Despite these disadvantages, this detector has been useful for detecting compounds such as carbohydrates and polymers. Recent applications in the NP field are very scarce, although this method was used for the quantification of sugars in strawberry fruits. HPLC-RID was also used to determine the sugar concentration in different dry extracts of Hypericum perforatum after extensive SPE cleanup. More recently, the terpene trilactones of Ginkgo biloba were successfully quantified by HPLC-RID after a very specific sample preparation based on the ionisation of these terpenes (RSD < 3%, LOD 0.1 μg, linear range 0.1 – 12 μg).

Because of its inherent limitations, HPLC-RID has been favourably replaced by other universal detection methods such as those described below.

HPLC-ELSD (evaporative light-scattering detection)

Evaporative light-scattering detection (ELSD) was introduced in 1966 by Ford and Kennard. ELSD is a quasi-universal detector for liquid chromatography, as it can detect any analyte less volatile than the mobile phase, regardless of the optical, electrochemical, or other analyte properties. In this detector, the eluent is nebulised using a flow of nitrogen, and the resulting aerosol is transported through a heated drift tube where the vol-

HPLC-ECD (electrochemical detection)

Many NPs have electroactive groups and are readily measurable and detectable by LC with electrochemical detection (ECD). This detection method is inexpensive, sensitive, selective, and widely accepted (Table 1). It is less selective than FD; however, NPs with electrochemical activity are common, and the technique can be applied to a large number of analytes in either the oxidation or reduction modes. Numerous functional groups are sensitive to oxidation, including phenols, aromatics, amines, thiols, and quinolines, and many are compatible with reduction, such as olefins, esters, ketones, aldehydes, ethers, and quinones. ECD differs from other methods of detection because it alters the sample. Cells for HPLC-ECD usually consist of three electrodes, the working, counter, and reference electrodes, which can be aligned in several different geometries, although two main designs exist. In coulometric systems, the eluent is directed through the electrode, while in amperometric systems, the eluent passes over it. ECD detection is usually performed by maintaining the potential of the working electrode at a fixed value relative to the potential of the electrolyte, which is measured by the reference electrode. The fixed potential difference applied between the working and the reference electrodes drives the electrochemical reaction, and the resulting current is measured as a function of the elution time. This allows for detection limits at the pmol level. The selectivity of ECD depends on the accessible potential range, the number of compounds that are active in this range, and the half-widths of the individual signals. Pulsed techniques, which use multi-step potential-time waveforms to realise amperometric/coulometric detection while maintaining uniform and reproducible electrode activity, are also available for detection.

Modern interest in HPLC-ECD is stimulated by the recognition that electrochemistry is ideal for the study of the metabolism of aromatic compounds. However, proper use of LC-ECD requires knowledge of redox reactions and their dependence on mobile-phase composition. In this respect, the study of electrode reaction mechanisms can sometimes aid the elucidation of the mechanism of their interaction with living cells, such as for antioxidant NPs. The interest in the method resides also in the fact that the ECD can be easily miniaturised and used in fully integrated chip-based systems.

HPLC-ECD is commonly used in many pharmaceutical, clinical, and biochemical laboratories. Because antioxidants are electrochemically active, HPLC-ECD is well suited for their accurate quantification. In this respect, the method has permitted the detection and quantification of very low levels of antioxidants, such as carnosic acid in food ingredients. In plant extract profiling, coulometric electrode array detection has allowed for the fingerprinting of 25 constituents (polyphenols and tanshinones) in Salvia miltiorrhiza after a careful selection of the optimal mobile-phase pH and working potentials. The successful detection of various small phenolics, such as coumaric or ferulic acids, with a gold polycrystalline electrode has been reported recently. This method was also used for the quantification of the vanilloid content in Capsicum annuum extracts. ECD was found to be more sensitive than UV for the normal-phase HPLC profiling of diarylheptanoids in Alpinia officinarum (lesser galangal). Similarly, the simultaneous determination of hyperforin and total hypericin in Hypericum perforatum was achieved after the photconversion of the proto-forms of hypericins in extracts and tablets. The antioxidant potential of polyphenols can be estimated by HPLC with coulometric array detection because they are reducing agents, and their electrochemical responses result from the donation of electrons. Some degree of correlation between the electrochemical profiles of 17 flavonoids and 3 cinnamic acid derivatives and 3 different antioxidant assays was established. HPLC-ECD also has been used in many applications related to the analysis of drugs in body fluids. Artemisinin, for example, was selectively detected and quantified in plasma using a glassy carbon electrode by reductive ECD. Similarly, acteoside was analysed by amperometric detection in rat blood and brain microdialysate in a pharmacokinetic study. Recently, different amino acid derivatives characteristic for Korean ginseng were analysed by pulsed amperometric detection in both ginseng and plasma samples.
atile components and solvents are evaporated. The remaining solid fraction is subsequently introduced into a detection cell where a light beam is directed onto the particles that will cause scattering of the incident light detected by a photodiode or a photomultiplier. The most important parameters affecting the ELSD signal response are the nebuliser gas flow rate and the drift tube temperature [61]. The gas flow rate influences the droplet size of the column effluent before evaporation occurs. Higher flow rates result in the formation of smaller aerosol droplets and less scattering of light, with subsequent lower sensitivity, but they allow for a more stable baseline. The drift tube temperature facilitates the evaporation of the nebulised aerosol so that the light-scattering response of the non-volatile solute can exclusively be determined. Higher temperatures are needed for the mobile phase of high-aqueous-content or non-volatile solutes versus semi-volatile ones. However, the new generation of ELSD is able to vapourise the eluent at low temperature, facilitating the detection of semi-volatile analytes. It is pertinent to optimise these parameters to ensure that the optimal signal to noise ratio (S/N) is achieved [62]. ELSD is a mass-dependent detector, in contrast to UV, which is a concentration-dependent detector, and the generated response does not depend on the spectral or physicochemical properties of the analyte. In theory, this means that ELSD generates a similar response for equal amounts of mass present and thus a universal response factor. However, the ELSD response also depends on the volatility of the compound and the mobile-phase composition (in the case of gradient elution), which makes such quantification procedures experimentally inaccessible. Thus, this interplay of several factors leads to a non-linear response, which is one disadvantage of this type of detector and ultimately renders direct linear regression for making calibration curves inaccurate [63]. In order to avoid the variation generated by the gradient elution, the post-column addition of mobile-phase flow having an opposite composition is an interesting alternative [64].

The increased interest in ELSD as a universal detector is that it is more compatible with gradient elution than RID, and it is much less costly and easier to maintain than an HPLC-MS platform (see below). However, it is used mostly as an additional detector rather than a substitute. Recent papers have discussed advantages and potentialities as well as several limitations of the method for both NP and pharmaceutical applications [60], [63], [65].

In applications related to NPs, ELSD has been used mainly for the detection of compounds with weak chromophores such as terpenes, in both aglycone [62] and glycosidic forms [66], saponins [67], and some alkaloids [68]. The method has also been applied in complement to HPLC-MS for surveying NP libraries [69]. In this case, a wide range of products, including UV-active phenolics, were screened, and an ELSD signal was obtained for all compounds (>100 ng injected). ELSD has been used for the quantitative determination of the relevant active principles of herbal drugs. A recent method for the detection of 14 ginsenosides in Korean red ginseng, using digoxin as an internal standard, has been validated and applied to several ginseng products [67]. All calibration curves showed good linearity using a log-log transformation \( (R^2 > 0.9833) \), and LODs of 0.075–0.30 \( \mu \)g and LOQs of 0.125–0.80 \( \mu \)g were achieved. Thus, ELSD represents an interesting simple alternative to the UV detection method (203 nm) of the pharmacopeia. However, both UV and ELSD detections are often necessary for profiling extracts, as was shown for the simultaneous determination of triterpenoids (ELSD) and phytocyclodiones (UV) in roots of \( \text{Achyranthes bidentata} \) (Amaranthaceae) [70].

The weakly UV-active ginkgolide and bilobalide of \( \text{Ginkgo} \) were also efficiently quantified by ELSD [71], [62] Camponovo et al. [71] noticed a specific response of ELSD for terpene triacetates versus flavonoids when UV detection (220 nm) and ELSD detection were compared. Dubber et al. [62] were able to obtain a baseline separation of these compounds within 14 min, and they have analysed several \( \text{Ginkgo biloba} \) products with LOQs of ca. 60 ng. Inter-day percentage standard deviations were all better than 6%. ELSD thus represents an interesting alternative to the GC dosage usually performed for the standardisation of the terpene content of \( \text{Ginkgo} \) [72].

In the case of the crude extract profiling of \( \text{Arabidopsis thaliana} \), shown in Fig. 1, the ELSD response provided many more peaks than those detected in UV (254 and 350 nm), especially for the detection of non-polar compounds (mainly lipids). Compounds detected by ELSD in this leaf extract included the notably different galactolipids such as (L), which were not visible in the UV traces.

**HPLC-CAD (charged aerosol detection)**

Charged aerosol detection (CAD) is a new technology for universal HPLC detection, which derived from ELSD and was introduced by Dison and Peterson in 2002 [73]. The first steps of the operating principle of CAD are roughly comparable to that of ELSD. Contrary to ELSD, however, with CAD, the dried particle stream is charged with a corona discharge needle, and the resulting electrical charge is measured by an electrometer [63]. The use of a corona discharge indicates some commonality with APCI-MS (see below); however, CAD operates by detecting charge particles with a selected mobility range rather than measuring individual gas-phase ions as in MS. Generally, CAD is more sensitive than ELSD (Table 1), but this difference is strongly influenced by the LC modifier, as ELSD seems less sensitive to increases in salt concentration [63]. This detection method provides a uniform response to non-volatile analytes independently of their nature and a dynamic range up to 4 orders of magnitude [64].

For the detection of NPs with strong chromophores, UV usually performs better than CAD or ELSD. However, these latter detection methods are more dedicated to the analysis of non-UV-absorbing compounds, and of course their performances are in this case much better [63]. Because it is a new detection method, CAD has not yet been used for NP detection in crude extracts to our knowledge, although it has been used for a wide range of pharmaceutical products. Both CAD and ELSD were evaluated for a library of more than 700 compounds in the 150 to 700 Da range and failed only in the detection of two compounds having small MWs [74]. It is noteworthy that successful quantitative analysis of triacylglycerols (TGs) in plant oils has been achieved [75]. The method is advantageous in that no normalisation of the peak area is needed, as is the case in HPLC-MS, where large differences in responses can occur.

**HPLC-FID (flame ionisation detection)**

While considering a universal detection method for HPLC, it is worth mentioning that FID, which is a general detector for GC because it detects all carbon-containing molecules, also has been applied to HPLC. However, in both normal- and reversed-phase modes, the LC mobile phases contain organic molecules that will blind the FID [76]. Thus, HPLC-FID coupling implies working with 100% water mobile phases. A major problem is that water is a very weak mobile phase in RPLC at room temperature. However, for selected compounds and with appropriate
stationary phases, separations were realised with pure water at ambient temperature [77]. Another alternative is to work with superheated water in the HTLC mode because, when heated under pressure to temperatures between 80°C and 250°C, the polarity of liquid water decreases markedly to the extent that it can replace the organic modifier and act as the sole eluent [78]. While successful applications of HTLC-FID have been described [79] mainly for the separations of alcohols, carbohydrates, and amino acids, the method has been used very rarely.

HPLC-MS (mass spectrometry)

The application of HPLC-MS in the analysis and characterisation of natural products has been recognised as a major breakthrough [80]. Indeed, while it is expensive, the use of a mass spectrometer as an HPLC detector provides excellent sensitivity and selectivity for the analysis of NPs in complex biological matrices. Furthermore, MS detection provides important structural information online such as MW, molecular formula, and diagnostic fragments, which are crucial for dereplication and rapid online characterisation of NPs (see below).

Historically, a main challenge in HPLC-MS was that high liquid flows from HPLC were not compatible with the high vacuum required for the mass spectrometer. Since the early 1980s, a number of different interfaces have been developed to address this issue and overcome these difficulties [81], [82]. One obvious way to prevent the harmful effects of the LC mobile phase for the mass spectrometer was to remove the solvent prior to ionisation. This has led to the development of moving belt interfaces for sample introduction into the low-pressure plasma sources. The advantage of such devices was the possibility to generate electron impact (EI) spectra, for example, for flavonoids [83], but they suffered from many other disadvantages and were abandoned. Another more modern “transport-type” interface in LC-MS is the particle beam [84], but it has scarcely been applied to natural products analysis. A new generation of direct-EI interfaces coupled to nano-HPLC seems promising for generating information-rich types of spectra [85].

The overwhelming popularity of HPLC-MS today is largely due to atmospheric pressure ionisation (API) interfaces including electrospray ionisation (ESI) and atmospheric pressure chemical ionisation (APCI). For both ESI and APCI, ionisation occurs at atmospheric pressure. Some combination of high voltage and heat is used to provide the ionisation that is needed to produce the ions that are assayed by the MS system. In ESI, the high-voltage field (3 – 5 kV) produces nebulisation of the column effluent resulting in charged droplets that are directed toward the mass analyser. These droplets get smaller as they approach the entrance to the mass analyser. As the droplets get smaller, individual ions emerge in a process referred to as “ion evaporation”; these ions are then separated by the MS system. In APCI, heat is used to vapourise the column eluent, and then a corona discharge is used to ionise solvent molecules, which then produce the analyte ions via chemical ionisation mechanisms. More recently, a third type of ionisation source, termed atmospheric pressure photoionisation (APPI), has become available. In APPI, heat is used to vaporise the column eluent (similar to APCI), but the ionisation is produced by way of an ultraviolet (UV) lamp that produces 10–eV photons. Depending upon the solvent system used, the 10–eV photons will ionise either the mobile-phase solvent or a dopant (e.g., toluene) added to the column effluent; these ions then produce the analyte ions through various ionisation mechanisms including charge or proton transfer [86].

These API methods generally provide a soft ionisation and mainly molecular ion species in the form of either protonated molecules [M + H]+ (positive-ion mode, PI) or deprotonated molecules [M – H]– (negative-ion mode, NI). Different adducts (e.g., [M + Na]+ (PI) or [M + HCOO]– (NI)) are also produced, depending on the solutes and the modifiers used. It is important to understand that analyte ionisation is largely compound dependant and is governed mainly by proton affinity. As a rule of thumb for a good approximation, acidic molecules (e.g., carboxylic acids or phenolics) will produce mainly [M – H]– in NI, while bases (e.g., alkaloids, amines) will generate [M + H]+ in PI. Compounds such as glycosides will have a high affinity for salts and will tend to form sodium adducts in PI. Molecule fragmentation or partial declustering of the adducts can be induced in one of the high-pressure regions of the ion beam from the source to the mass analyser by collision-induced dissociation (CID) either at the API source (in-source CID) or in conjunction with tandem MS (MS-MS) experiments [82].

For HPLC–MS applications, many types of mass spectrometers can be used. Those that are low resolution (LR), such as the single quadrupole (Q) mass spectrometers, are the most commonly used and least expensive. Those giving high resolution (HR) and exact mass capabilities, such as time-of-flight (TOF) instruments, are becoming increasingly popular because they provide molecular formula information online and very precise ion trace extraction (+/- 0.01 DA) for a specific detection. For measuring structurally relevant fragments or for very specific detection, triple-quadrupole (QQQ) MS-MS systems are the most commonly used. They are particularly useful for bioanalytical assays and for specific quantification purposes in complex matrices through multiple reaction monitoring (MRM) [87]. Ion-trap mass spectrometers have the unique capability of producing multiple-stage MS-MS (MSn) data that may be essential for structural elucidation purposes. In addition to these four kinds of mass spectrometers, there is a growing number of additional types, including hybrid systems that combine LR and HR analysers for specific applications [86], [81].

Besides their widespread use for qualitative analysis (dereplication studies and crude extract profiling (see below)), HPLC-MS and HPLC-MS-MS have been successfully used for the specific detection and quantification of a large range of natural products. While mainly simple quadrupole or triple-quadrupole analysers are considered for quantitative studies, TOF instruments have recently increasingly been used as quantification tools, even though historically they suffered from a narrow dynamic range [88].

A systematic HPLC-MS-ELSD study was conducted on 96 structurally diverse NPs, including phenolics, alkaloids, amides, terpenoids, steroids, and polyketides, with a short HPLC generic gradient (C18, 5 – 95% ACN:H2O 0.1% formic acid in 10 min). A good overall ionisation of most compounds with ESI in both PI and NI mode was obtained [69]. The generic separation used was suitable for the elution of 86 of these 96 compounds (RT > 1 min < 10 min); 75 were well detected in PI and 57 in NI, while all compounds were detected by ELSD (4 μg on-column). A relatively universal detection can thus be obtained if both PI and NI mode are used or alternated during acquisition (see, for example, the profiling of A. thaliana constituents in Fig. 1).

ESI (PI) is used mainly for alkaloids, APCI (PI) for pigments and carotenoids, ESI (PI/NI) for triterpene glycosides, and APCI or ESI (PI/NI) for phenolics and flavonoids. APCI is generally more suitable for non-polar constituents, while ESI provides a softer
ionisation and gives a good response for polar metabolites. On the other hand, APCI is generally recognised to be less prone to matrix effects than ESI [89]. Only a few studies have referred to the use of APPI for NP detection [90]. An interesting work on the rapid analysis of stilbenes and derivatives from downy mildew-infected grapevine has shown that APPI Ni with acetone as dop- ing reagent was more sensitive than ESI and provided cleaner spectra [91]. Another study on anthocyanidins in wines has shown that both APPI and ESI-MS allow the identification of a great number of these pigments. However, APPI ionisation was found to be more specific towards the analyte, and the back- ground noise was lower [92]. In drug discovery, the performances of APPI, APCI, and ESI were evaluated on 106 standards and 241 proprietary drug candidates occupying a wide chemical space [93]. The results indicated that the detection rates in PI were 94% for APPI, 84% for APCI, and 84% for ESI. When PI and NI mode detection were combined, APPI detected 98% of the compounds, while APCI and ESI each detected 91%. In APPI, for analytes of low polarity and low proton affinity, M+ was the pre- dominant ion species generated, while for high-polarity and high-proton affinity compounds, [M + H]+ ion species dominated the spectra. APPI is thus regarded by some authors [90] as a more universal detection method for HPLC-MS than APCI and ESI, but, at present, it is still not widely used in natural products analysis.

Because ionisation is compound dependant in HPLC-MS, the choice of the interface, the ion mode polarity, and the eluent composition might significantly affect the sensitivity. The case of the analysis the triterpene glycosides of ginseng (ginseno- sides) is treated here to show how ionisation conditions were selected in different studies, as more than 30 papers have dealt with their HPLC-MS detection in either plant extracts formula- tion or body fluids. Indeed, while HPLC-UV [94], [95] and HPLC- ELSD [96] methods have been used for the detection of these saponins (see above), HPLC-MS is the method of choice. The latter provides sensitive and selective detection in shorter analysis time, as only isomers need to be separated and MS provides use- ful structural information for a confirmation of the identity of these glycosides.

ESI (NI) was used for qualitative [97] and quantitative [98] studies mainly on various Panax spp. extracts. In conjunction with multiple-stage MS-MS (MSn) experiments, fragmentation of the [M – H]– ions identified the presence of 25 ginsenosides [97]. Another study demonstrated that different negative-ion source conditions were necessary for an optimum ionisation of malony- lated and non-malonylated ginsenosides [99]. Quantification of the ginsenosides Re, Rb1, and Rc in different dosage forms of ging- seng was provided by integration of their specific [M – H]– ion traces [98]. ESI (PI) was also used successfully for the detection and quantification of these triterpene glycosides. Wang et al. [100] reported a quantification method in MS-MS in the single-reaction monitoring mode (SRM) for a very selective dosage of Rb1, Rc, and Re [100]. In this case, both [M + Na]+ and [M + H]+ ions were observed, but the CID MS-MS spectra of the [M + H]+ species were found to be more informative than those of the sodiated adducts. ESI (PI) was also used more recently in other quantification studies of Panax ginseng [101] and root and leaves of Panax quinquefolium [102], with an RSD of about 8% in the latter case. With the same ionisation mode, a newly developed UHPLC- QTOF-MS method has been efficiently used for the metabolite profiling of different Panax species that were efficiently differen- tiated after PCA of the data [103]. Recently, APCI (PI and NI mode) was also investigated, and 30 ginsenosides were deter- mined. The NI mode provided [M – H]– ions, while in the PI mode, characteristic thermal degradation ions were recorded [104]. Yu et al. also used APCI (NI) for the quantification of 6 gin- senosides as well as other products in a complex traditional Chi- nese medicine (TCM) preparation (Naodesheng injection) contain- ing five plants, including Rhizoma Notoginseng [105]. In this case, the addition of 0.1% formic acid into the mobile phase ensured the formation of stable [M + HCOO]– molecular ions. The detection of these ions in the SIM mode produced data with ac- ceptable linearity, repeatability, precision and accuracy (LOQs 0.02 – 0.2 μg, linearity coefficient > 0.9900, RSD < 3%). It is also noteworthy to mention that ginsenosides have been analysed and quantified in body fluids with similar HPLC-MS methods [106]. Thus, as shown here, depending on the conditions and the matrix studies, both APCI and ESI (PI and NI) enable the quantification and identification of ginsenoside provided that a correct optimisation is insured. Other types of saponins could also be well detected by LC-MS. This was the case, for example, for the evaluation of the steroidal saponin content of Rhizoma Paridis and Chinese multi-herb remedies that contain this plant [107].

Another well-studied plant is Ginkgo biloba, for which both the terpene (ginkgolides and bilobalide) and the flavonoid contents need to be quantified for standardisation purposes. Different HPLC-MS methods have been used for the quantification of the terpenes because their detection in UV is compromised by the strongly UV-absorbing flavonoids (see above). APCI (NI) enabled a direct analysis of several Ginkgo preparations without pre-puri- fication and provided LODs in the picogram range. Because the detection relies on the specific extraction of the [M – H]–, a fast HPLC gradient was applied (14 min), which provided a high- throughput survey of many samples [23]. More recently, ESI (NI) in MRM mode enabled an even more sensitive and specific detection by the monitoring of specific MS-MS transitions of these terpenoids from their precursor [M – H]– ions [108]. Gink- golides have also been successfully analysed by APCI (NI) in MRM mode in plasma samples for pharmacokinetic studies in rats [109]. Another validated method for the specific detection of these compounds relies on GC-MS [72]; in this case, however, a tedious sample preparation is needed.

Because of its high sensitivity and selectivity, HPLC-MS also rep- resents a key technique for the detection of toxic compounds present at trace levels. For example, HPLC-MS-MS was evaluated for the quantification of urushiol congeners, which are responsi- ble for poison oak dermatitis. ESI (NI) in the MRM mode yielded LODs in the low ppm range that are relevant for toxicological, clinical, and environmental studies of these allergens [110]. Similarly, pyrrolizidine alkaloids, a class of hepatotoxic and tumori- genic phytochemicals, have been analysed in honey samples and in extracts of Echium plantagineum. ESI (PI) provided good detection limits for these compounds; however, previous sample en- richment with strong cation-exchange SPE was mandatory [110]. The consumption of slimming regimens made of Chinese herbal preparations has caused intoxications associated with species of the Aristolochia genus, which contain highly nephrotoxic and carcino- nogenic metabolites called aristolochic acids. Their detection in commercial dietary supplements was successfully achieved in suspect preparations by using both UV and MS detection [112]. A recent LC-MS-MS method enabled the simultaneous de- tection of aristolochic acid I and the marker compounds fanghi- noline and tetradrine in many TCM preparations [113].
In Fig. 1, the type of detection provided by ESI in both NI and PI modes for the profiling of Arabidopsis thaliana constituents is compared with the detection obtained by the UV and ELSD methods. As shown, very complex MS base peak ion chromatograms (BPIs) were obtained in both PI and NI mode. The number of constituents detected was higher than that observed in UV and ELSD traces. It is noteworthy to observe that PI and NI modes do not generate similar chromatograms and that some of the compounds were detected in only one of the ionisation modes. This demonstrates that MS represents a rather universal detection method of crude extract profiling if both PI and NI mode are used complementarily. On the other hand, very specific detection can be obtained if the extracted chromatogram of a given ion is displayed. For example, the ion trace m/z = 741.22 has been selected in Fig. 1. This ion corresponds to the protonated molecule of a flavonoid triglycoside F having the molecular formula C33H41O19. Because TOF was used for detection in this example, a molecule of a flavonoid triglycoside F having the molecular formula is displayed. For example, the ion trace m/z = 741.22 has been selected in Fig. 1. This ion corresponds to the protonated molecule of a flavonoid triglycoside F having the molecular formula C33H41O19. Because TOF was used for detection in this example, a precise mass measurement was obtained (741.2242 Da), and the corresponding ion chromatogram was extracted in a narrow mass window of 0.01 Da. This enabled the very specific detection of this compound among the other constituents, which would ensure its successful quantification.

As shown, HPLC-MS represents a very versatile HPLC detection method. Most of the API interfaces available cover ionisation of the vast majority of NPs, provided that correct conditions are used. Of course, the applications to NPs are manifold, and more details can be found in dedicated reviews [80], [82], [114], [115]. Concerning the detection of NPs in biological fluids, an interesting review covers the aspects related to sample preparation and quantification of flavonoids, alkaloids, saponins, and sesquiterpenoids [116].

HPLC-NMR (nuclear magnetic resonance)
HPLC-NMR is used mainly for providing structural information online (see below), but, as 1H-NMR can detect all analyte-bearing protons, HPLC-NMR also can be regarded as a universal detection method [117]. However, it is not used for this purpose, mainly because of its lack of sensitivity and the high costs associated with the use of this technique (Table 1). HPLC-19F-NMR has been used for the specific detection of fluorinated derivatives. This was the case for studying the metabolic fate of 3-chloro-4-fluorooxime in rat body fluids [118].

Detection Methods for Online Structural Identification

Some of the spectroscopic methods used for the detection of NPs (DAD, MS, NMR, CD, IR) also can be used in hyphenation with HPLC to generate structurally relevant data for their online identification and dereplication purposes. When both chromatographic and spectroscopic dimensions are used, the methods are referred to as “LC-hyphenated techniques.” Dereplication of NPs with these methods is strategic for guiding an efficient lead-finding process [119]. However, this task is not easy to perform, because no exhaustive LC spectroscopic databases are available. Furthermore, even if libraries of NP spectra could be efficiently generated on a given LC-hyphenated system, their widespread use is complicated by the fact that, contrary to GC-MS, most of the data, especially HPLC-MS and HPLC-MS-MS, are instrument dependent [120]. Thus, for each new compound, both the order of the atoms and the stereochemical orientations have to be elucidated de novo. Consequently, a single LC-hyphenated technique does not exist that is capable of identifying on-line all secondary metabolites in a plant extract [121]. Ideally, hyphenated methods should provide the same quality of spectroscopic information as that acquired from isolated pure products. However, this is not the case, and each technique presents its limitations. The coupling of various hyphenated methods together (hyphenation) requires even more compromises to be made (compatibility of the eluent composition, sensitivity and dynamic range of the methods being hyphenated), but it has the advantage that all structural information is obtained within one single analysis [122].

For natural product analysis, the dereplication procedures rely mainly on HPLC-DAD-MS [82] and chemotaxonomic information provided by NP databases [123]. When unknown natural products cannot be dereplicated by these means, complementary information can be obtained by NMR either directly hyphenated with LC (HPLC-NMR) [124] or used at-line with precolumnation methods such as HPLC-SPE-NMR [125], [126] or after microfractionation with microflow HPLC-NMR methods such as CapNMR [119], or even with a combination of both techniques by Cap-SPE-NMR [127]. Other hyphenated methods, such as HPLC-IR [128] or HPLC-CD [129], can bring useful additional structural information.

The goal is not to cover HPLC hyphenation exhaustively here, as a dedicated review on plant fingerprinting can be found in this issue. However, the methods will be discussed briefly to complete the aspects regarding HPLC detection.

HPLC-DAD (photodiode array detection)
Photodiode array detection (DAD) [130] provides UV spectra directly online and is particularly useful for the detection of natural products with characteristic chromophores [131]. For example, polyphenols can be efficiently localised by this method because they possess characteristic chromophores. With this type of compound, DAD-UV spectral libraries can be built and used for dereplication, but compounds have to be analysed under the same HPLC conditions, as the composition of the mobile phase might affect the UV bands slightly. Furthermore, the choice of modifiers affects UV detection and might blind the bands in the low-wavelength range. The possibility to acquire several UV spectra across a given LC peak allows the assessment of peak purity [131].

HPLC-DAD analysis has been applied alone for the partial characterisation of many NPs with characteristic chromophores, mainly phenolics [132], polyketides, alkaloids, and terpenoids [131]. The technique also has been used successfully in combination with UV shift reagents, which are classically used for the structural characterisation of flavonoids in their pure form [119], [133]. Comparison of the genuine and shifted online DAD spectra enables a precise localisation of the hydroxy groups on the polyphenols online. Another interesting point regarding DAD-UV detection is that all wavelengths are stored during analysis, and thus multiple wavelengths can be monitored at the same time for detection of different classes of compounds. This has been found to be very useful for simultaneous detection of the naphthodianthrones (590 nm) and chlorogluconic (270 nm) of Hypericum perforatum [18] or for the relatively selective determination of glucosinolates (227 nm), indolic derivatives (270 nm), flavonoids and cinnamic derivatives (325 nm), and anthocyanins (520 nm) in different Brassicaceae [134]. As for simple HPLC-UV, applications of HPLC-DAD in the analysis of NPs are manifold [82], [131] and cannot be extensively dis-
cussed here. HPLC-DAD systems are commonly used in multi-
hyphenated systems with MS [135] or ELSD [70] detection
methods.

In Fig. 1 (inset a), an example of a UV-DAD spectrum of a fla-
vonoid (F) recorded online in the profiling of the constituents of
Arabidopsis thaliana is shown. The presence of two maxima at
280 and 360 nm attributed, respectively, to the benzoic (band II)
and cinnamoyl (band I) chromophore moieties was character-
istic for this type of compound. The complete dereplication was
achieved thanks to the complementary MS information ob-
tained online (see below).

HPLC-MS, MS-MS, and MS^n
HPLC-MS represents a key technique for the online identification
of natural products. Besides detection, a mass spectrometer
permits the possibility of generating either nominal mass mole-
cular ions or accurate mass measurements for the determination
of empirical formulas [86]. Furthermore, the use of tandem or hy-
brid MS instruments [80] provides in-depth structural informa-
tion through fragmentation of the molecular species by CID re-
actions. Several reviews describe aspects related to online NP
identification for screening and dereplication [82], [114], [115],
[119], [136], for quality control, for fingerprinting for authentica-
tion or standardisation [80], or for the identification of biomark-
ers [137].

For online dereplication purposes, the determination of molecu-
lar weight is of great importance. This, however, necessitates the
comparison of MS data obtained under different detection con-
tions in order to differentiate protonated or deprotonated mole-
ecules from adducts or fragments [119], [138]. The use of high-
resolution instruments, such as a TOF-MS [34], [103] or FT-MS
[139], [140] system, enables direct determination of the molecu-
lar formula of crude mixtures. This strategic information allows
for more precisely targeting the search in natural product libra-
ries for dereplication purposes [119].

Complementary structural information can be generated by in-
source collision-induced dissociation (CID) in HPLC-MS-MS or
MS^n experiments [141]. The generated CID spectra are, however,
not comparable to those recorded by EsI and, this hampers a di-
rect use of the standard EsI-MS libraries for dereplication purpo-
ses. For performing automated dereplication procedures, specific
MS-MS libraries have to be built based on standards available in
a given laboratory, which consequently limits this approach. The
development of hybrid instruments combined with high-resolu-
tion spectrometers, such as TOF, FT, or Orbitrap analysers, allows
the possibility to record MS-MS spectra with high mass accuracy, fa-
cilitating the interpretation of the obtained spectra [142].

In natural product chemistry, MS-MS spectra are mainly useful
for the partial determination of sugar sequences of various gly-
cosides [143]; the detection of characteristic losses, such as
those of prenylated compounds [144]; the classic fragmentation
of flavonoids or related compounds for the determination of
substituent positions on A or B rings [145]; and the differentia-
tion of isomers [120]. For other studies, the interpretation of the
MS-MS spectra often requires the analysis of many related prod-
ucts [146] in order to extract structurally relevant information
and establish rules that can be used for structure prediction. It
is also worth mentioning that MS-MS is a well-established
method for the analysis of peptides and provides unambiguous
information on the sequence of amino acids based on precise
fragmentation rules [147]. The method is also applicable to nat-
urally occurring plant cyclic peptides after conversion into acy-
clic forms by partial hydrolysis [148]. For the analysis of fully un-
known constituents, MS-MS usually cannot provide enough in-
formation to ascertain structure determination, and thus the
combination with other online information is mandatory.

In Fig. 1 (inset b), an example of an MS spectrum obtained with
ESI (PI) on a TOF instrument is presented for the accurate mass
determination of a flavonoid triglyceride (F) (kaempferol
3-O-β-D-3-o-rhamnopyranosyl1-2-o-glucopyranoside-7-O-α-L-
rhamnopyranoside) of Arabidopsis thaliana. As shown, the
[M + H]^+ ion was recorded with high precision (m/z = 741.2242)
with the help of a reference compound analysed during the
whole procedure on a separated sprayer (LockSpray) [149]. This
exact mass measurement enables the molecular formula determi-
nation (C_{32}H_{41}O_{19}) with an accuracy of less than 5 ppm. A
cross-library search with this molecular formula and chemio-
taxonomic information (genus Arabidopsis) in a library of na-
Tural products (DNP Chapman and Hall [123]) enabled the derepli-
cation of this compound. Its UV-DAD spectrum (Fig. 1, inset a)
confirmed that this compound was a flavonol derivative (see
above).

HPLC-NMR (nuclear magnetic resonance)
Because of the lack of efficient commercial MS-MS databases,
the dereplication process often requires additional spectroscopic
information to ascertain the identity of known natural products
or to partially identify unknown metabolites. In this respect,
HPLC-NMR provides a powerful tool that can yield important
complementary information or, in some cases, a complete struc-
tural assignment of natural products online [119], [124], [150],
[151]. HPLC-NMR should ideally enable the complete structural
characterisation of any plant metabolite directly in an extract,
provided that its corresponding LC peak is clearly resolved. In
practice, however, this is not entirely true, as many factors hin-
der online structure determination [150]. These problems are
linked mainly to the inherent low sensitivity of NMR for the de-
tection of microgram or sub-microgram quantities of natural
products separated by conventional HPLC and the need for sol-
vent suppression.

Indeed, HPLC-NMR can be regarded as relatively insensitive
(Table 1) due to the intrinsic properties of NMR detection.
Consequently, the LODs are several orders of magnitude higher
than those of HPLC-UV or HPLC-MS. These limits also depend
on the type of magnet used (400–900 MHz) and the type of
flow probe employed (standard HPLC-NMR probes 40–120 μL,
microcoils 20 nL-1 μ or cryo-flow probes). The mode of opera-
tion also strongly affects sensitivity. Indeed, in the on-flow
measurements the time of acquisition is limited, and only few
transients are recorded when the LC peak crosses the flow cell,
while in the stop-flow mode an important number of transients
can be acquired, consequently improving the S/N ratio. With a
standard HPLC-NMR flow probe (60 μL on a 500-MHz magnet),
the detection limits are about 20 μg of NP injected on-column
in the on-flow mode, but they can reach the nanogram range
when HPLC-NMR is used at-line with sensitive microflow probes
[119].

HPLC-NMR, in the on-flow mode, can provide 1H-NMR spectra of
the main constituent of a crude extract rapidly without the need
for complex automation. This type of information, in addition to
other online spectroscopic data (e.g., DAD and MS), may ascen-
tain the structural determination and facilitate the dereplication
process. Examples of on-flow HPLC-NMR analyses for crude ex-
tract profiling are manifold (e.g., for flavonoids, alkaloids, ter-
penes, and carotenoids) [119], [121], [124], although a relatively limited number of NPs, essentially only the very major ones, are detected in this way. The technique is also extremely useful for detecting compounds that are labile or might epimerise or interconvert as a result of their isolation [152].

One of the limiting factors of online HPLC-NMR is the need for solvent suppression, because HPLC separation is performed with MeCN-D$_2$O and MeOH-D$_2$O. In practice, the very large signal of MeCN or MeOH and the residual HOD signal are completely eliminated by powerful solvent suppression sequences. The main drawback of this procedure is that analyte signals localised under the solvent resonances also will be suppressed, and thus some information can potentially be lost. Another problem occurring in HPLC-NMR is that the chemical shifts recorded in a typical reversed-phase solvent will differ from those reported in standard deuterated NMR solvents. This can be a drawback if precise comparisons with literature data have to be performed [150].

In order to circumvent these problems, new approaches in this field allow use of HPLC-NMR at-line instead of online. In this case, trapping the HPLC peaks on SPE for preconcentration prior to NMR detection can be performed (SPE-NMR) [125], [153]. Another alternative is HPLC microfractionation of the extract, drying, and re-injection of the concentrated HPLC peak in deuterated solvent and using microflow capillary HPLC-NMR probes (CapNMR) [154], [155], [156]. These at-line HPLC-NMR analyses provide a good HPLC peak preconcentration and high quality 1D and 2D NMR spectra in fully deuterated solvents without the need for solvent suppression. The work at-line has the disadvantage that more sample handling or automation is needed compared with the on-flow approach. However, these techniques are crucial for the complete de novo structure elucidation of given HPLC peaks, as they can provide $^1$H-$^1$C correlation experiments in the low microgram range [150].

Detection without HPLC separation

With the important development of multivariate data analysis techniques, the spectroscopic methods used for HPLC detection (mainly NMR, IR, and MS) are more often being applied to the analysis of crude extracts without prior HPLC separation for a rapid evaluation of the composition, especially in the quality control of herbal medical products and metabolomics [157]. For example, based on the quality control examples discussed previously for Ginkgo, ginseng, and Hypericum, alternative methods not requiring HPLC separation have been reported.

In the case of Ginkgo biloba, the determination of the content in allergenic ginkgolic acids has been evaluated by direct $^1$H-NMR analysis of various commercial preparations without any pre-purification steps. The aromatic protons common to all of these compounds were well separated from other signals in the total $^1$H-NMR spectra of the extracts. The quantity of the compounds was calculated from the relative ratio of the integral of these NMR peaks with an internal standard, and the results were comparable with other chromatographic methods of quantification [158]. Similarly for Hypericum perforatum, hypericin and its derivative pseudohypericin were efficiently quantified by $^1$H-NMR with the specific detection of strongly de-shielded peri-hydroxyl protons of hypericins in the region of 14 – 15 ppm in CD$_3$OH solutions [159]. The high-throughput analysis of 80 phytopreparations of the same plant was also efficiently performed with a near-infrared spectroscopic method. Hypericin, pseudohypericin, and the phloroglucine derivative hyperforin were quantified simultaneously after subsequent chemometric calculations in very short analysis times of a few seconds [160]. In the case of ginseng, metabolic fingerprinting of different preparations was performed by $^1$H-NMR spectroscopy in less than 15 minutes without any pre-purification steps. Improvement in the resolution of the $^1$H-NMR spectra was obtained by two-dimensional J-resolved NMR measurements. MVDA was applied for the analysis, and PCA showed a clear discrimination among the samples. The results demonstrate that not only ginsenosides but also alanine, arginine, choline, fumaric acid, inositol, and sucrose differentiate the preparations from each other [161]. For other medicinal plants, such as Galphimia glauca, popularly employed in Mexico, MVDA applied to crude extracts from different wild plant populations provided a good mean to assess quality and enabled a linkage of the neuropharmacological effects to given chemical profiles [162].

Thus, as shown, direct detection of given metabolites also can be performed without HPLC separation. Such approaches are not applicable to any type of samples and require that specific signals can be localised within the total extract spectra. However, they represent very interesting complements to the classical HPLC profiling approaches.

Conclusions

The quest for universal and sensitive HPLC detection with uniform response factors for all analytes is ongoing. Thus far, no ideal solution has been found, and specific detectors need to be chosen according to the type of NP analysed. The lack of a sensitive and universal detection technique suitable for both qualitative and quantitative analysis under a wide range of conditions is one of the reasons why the development of generally applicable methods for HPLC is still challenging. As shown, many LC detectors have been developed over the years, with different advantages and limitations, and a summary of their main features is provided in Table 2. A literature search restricted to journals focused on NP studies revealed that more than 70% of HPLC applications are performed by HPLC-UV and HPLC-DAD, with HPLC-MS applications accounting for about 20% (one-third being related to MS-MS), HPLC-EC for 3%, HPLC-NMR for 2%, and ELSD for 1.5%. The other detection techniques are reported in less than 1% of all HPLC applications. The large majority of analyses are still performed by HPLC-UV, which is widespread in many laboratories. For the detection of non-UV-active constituents, aerosol-based detectors, such as ELSD or CAD, represent a cost-effective alternative to HPLC-MS and will probably increase in popularity. HPLC-MS is a very versatile and powerful tool. It is sensitive and can be considered both a specific and a universal detection method. The technique is still expensive, but the development of benchtop instruments that are easy to operate will continue to increase its use in many areas of NP research. However, quantitative analysis with HPLC-MS is still less robust than with other techniques, as the response depends on the ionisation process and the method suffers from ionisation suppression problems when complex matrices are analysed.

The introduction of sub 2-μm columns for HPLC and the development of UHPLC represent important steps forward for crude extract profiling. The speed of separation provided by these new separation methods challenges the LC detectors, which have to provide faster responses. The strong development of...
“-omic”s approaches in NP research (metabolomics, genomics, etc.) over the last decade also challenges the analytical methods as they aim to detect and quantify all metabolites in a given organism. For these types of studies, both separative and non-separative methods must be complementary because none of them alone can fulfill all the ideal needs of sensitivity and throughput. For online structural determination, HPLC-DAD-MS represents a key strategic tool, and it is used mainly for dereplication purposes in laboratories involved in drug discovery programs. However, the lack of general HPLC-MS databases restricts the possibility of prediction and automation in the dereplication process. Thus, complementary methods such as HPLC-NMR and derived techniques used at-line (SPE-NMR or CapNMR) are necessary. A topic not discussed in this review is the use of biological assays for HPLC detection in drug discovery. Many developments have been made in this area during recent years, especially for HPLC-based activity profiling and HPLC-based on-flow bioassays [163]. These types of approaches are becoming more integrated with multi-hyphenated methods, providing completely hyphenated and integrated lead-finding platforms. With the increasing requirements for quality control, profiling and fingerprinting, dereplication, and metabolomics, the detection issue in HPLC is still challenging. New detectors still have to be developed to fulfill the needs of sensitivity, linearity, speed, robustness, and universal response requested by the investigations performed currently in natural products research.

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