ABSTRACT

More than a decade after Arthur Boothroyd published “Adult Aural Rehabilitation: What Is It and Does It Work?,” the four cornerstones of adult aural rehabilitation are re-examined in terms of research that we and others in the field have undertaken. The focus is on novel advances in high-quality research relating to interventions to support self-management for hearing aids and other listening devices (sensory management), knowledge and skill (instruction), auditory and cognitive training (perceptual training), and motivational engagement (counseling). Much of this new research has a theoretical underpinning (e.g., behavior change theory) to better guide the development and evaluation of interventions, with a focus on self-management and patient-centered approaches. New and emerging technologies that support e- and m-health delivery of interventions provide greater personalization and interactivity to promote self-management of hearing loss. Looking to the future, there remains a requirement for a set of relevant and appropriate outcome measures to evaluate the effectiveness of interventions trialed in clinical studies. There is a continuing need for high-quality evidence, underpinned by contemporary theory, to increase the likelihood that translational adult aural rehabilitation research that aims to benefit patients will be applied in future clinical practice.

KEYWORDS: hearing aids, multimedia education, auditory training, cognition, motivational engagement, outcome measures
In 2007, Arthur Boothroyd published his well-cited article entitled "Adult Aural Rehabilitation: What Is It and Does It Work?" Using the World Health Organization’s (WHO’s) terminology, Boothroyd’s definition described adult aural rehabilitation as “the reduction of hearing loss-induced deficits of function, activity, participation and quality of life through sensory management, instruction, perceptual training, and counselling” (p. 63). He concluded that a holistic approach combining sensory management, instruction, perceptual training, and counseling best met the goal for adult aural rehabilitation, and highlighted a need for high-quality evidence.

Here, we turn the clock forward more than a decade and examine these four cornerstones of adult aural rehabilitation to improve auditory function, activity, participation, and quality of life for people with hearing loss in terms of research that we and others in the field have conducted. Self-management and behavior change are at the core of many of these interventions. We focus on the need for high-quality research to provide rigorous evidence to inform clinical practice, highlight the emergence of theories to underpin aural rehabilitation research and self-management, and end with the requirement to have a set of relevant and appropriate outcome measures to evaluate the impact of interventions trialed in clinical studies.

**SELF-MANAGEMENT: WHAT IS IT?**

Hearing loss is a highly prevalent condition, ranked fourth in years of living with disability. Globally, 466 million people have disabling hearing loss, estimated to be over 900 million by 2050. In the United Kingdom, one in six of the population has hearing loss, with prevalence similar to countries such as Australia and the United States, and even higher in certain regions, such as south Asia and sub-Saharan Africa. Hearing loss is a long-term condition, and with an increasingly aging population, this places ever-increasing demands on health and social care provision. Self-management of long-term conditions can enhance the efficiency of health and social care provision. Furthermore, those with long-term conditions who play a role in their day-to-day management, and who are appropriately motivated and actively participate in their care, are more likely to adopt better health behaviors that lead to better patient outcomes.

Self-management is defined by the U.S. Institute of Medicine (now part of the National Academies of Science, Engineering, and Medicine) as “the tasks that individuals must undertake to live with one or more chronic conditions. These tasks include having the confidence to deal with medical management, role management, and emotional management of their conditions.” Self-management focuses on behaviors relating to a specific health condition, which differs from self-care that has a broader context relating to behaviors to maintain good general health. A recent meta-review has identified five distinct components of self-management, shown in Table 1. In terms of interventions to support self-management, a taxonomy of self-management support describes a 14-item system that classifies the components of interventions. This includes four elements: mode of delivery; personnel who deliver the support; target of the intervention; and intensity, frequency, and duration of the intervention.

Within audiology, there is growing awareness of the value of digital and online methods to assess, screen, diagnose, and manage people with hearing loss. Telehealth encompasses telemedicine (remote diagnosis and treatment of patients using telecommunications technology), e-health (healthcare practice that is supported by electronic processes), and m-health (delivery of healthcare by mobile technologies, such as smartphones and tablets using wireless technology). In particular, the rapid growth in the use of mobile technologies globally has seen numerous developments in m-health. Advantages include greater accessibility, interactivity, and personalization.

<table>
<thead>
<tr>
<th>Table 1</th>
<th>Core components of Self-management of Long-term Conditions (LTCs)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provision of education about the LTC</td>
<td></td>
</tr>
<tr>
<td>Psychological strategies to support adjustment to life with a LTC</td>
<td></td>
</tr>
<tr>
<td>Strategies specifically to support adherence to treatments</td>
<td></td>
</tr>
<tr>
<td>Practical support tailored to the specific LTC</td>
<td></td>
</tr>
<tr>
<td>Social support as appropriate</td>
<td></td>
</tr>
</tbody>
</table>
of e-health and m-health tools alongside delivery of tools and services at low cost, all of which can lead to improvements in self-management of hearing loss. There are an increasing number of technological developments within adult aural rehabilitation, many of which are highlighted in this article, and some of which are likely to be a “game-changer” in terms of how services are delivered in the future.

EVIDENCE-BASED PRACTICE AND THE NEED FOR HIGH-QUALITY RESEARCH

Evidence-based practice in healthcare stems from evidence-based medicine that was introduced in the mid-1990s, and provides an interdisciplinary approach to clinical practice. Evidence-based practice integrates individual clinical expertise, patient values, and preferences, alongside the best available clinical research evidence to guide clinical decision-making and procedures. A hierarchy of evidence, core to the principle of evidence-based practice, ranks studies based on the rigor of the research methodology. Typically, expert opinion is the lowest form of evidence leading through to case studies, cohort studies, randomized controlled trials (RCTs), with systematic reviews that include meta-analyses providing the highest level of evidence.

Research evidence is more likely to have an impact on clinical practice when the evidence provided is comprehensive and of high quality, such as Cochrane systematic reviews. This is particularly true when such evidence is incorporated into national clinical guidelines. For example, in the United Kingdom, the National Institute for Health and Care Excellence (NICE) develops guidelines that provide clinical recommendations to inform decision-making in the publicly-funded National Health Service (NHS), with the aim of improving the quality of healthcare. NICE guidelines are based on a series of systematic reviews that address important research questions relating to specific clinical conditions, and also may examine cost-effectiveness. Typically, only RCTs are included to evidence clinical effectiveness. NICE guidelines on “Hearing Loss in Adults: Assessment and Management” were published in 2018.

Although RCTs provide high-level evidence, they usually cannot be conducted without preliminary development and feasibility or pilot work to inform them. To do so can result in poorly defined interventions that are difficult to evaluate, and are less likely to be implemented into clinical practice. Guidance on developing and evaluating complex interventions has been provided by the United Kingdom’s Medical Research Council. This framework describes a process from development through to implementation that includes four main stages: (1) development, identification of the evidence-base, underpinning theories and process; (2) feasibility/piloting, testing procedures, estimating recruitment and retention, determining sample size; (3) evaluation, assessing effectiveness, understanding change process, assessing cost-effectiveness; and (4) implementation, dissemination, surveillance and monitoring, long-term follow-up. We are increasingly using this framework to develop our research program.

THEORETICAL UNDERPINNING TO SUPPORT DEVELOPMENT OF INTERVENTIONS

Development and evaluation of an intervention based on theory is more likely to lead to an effective intervention than using an empirical or pragmatic approach. A theoretical underpinning can provide an understanding of how an intervention might affect change in terms of what might be expected and achieved. Building on four decades of work in the field of health psychology, audiology has in recent years focused on some of the more popular models to understand, predict, and promote health-related behavior. These include the Health Belief Model, the Transtheoretical Model, and the Theory of Planned Behavior (for review, see the article by Coulson et al).

While it has been a positive development to see these models used to guide research within audiology, there is a well-developed body of literature in the field of health psychology to suggest that these models do not, and cannot, reliably explain the variability in health behaviors. To address the limitations, a new approach has been developed that has at its
core a psychological model of human behavior, the COM-B system of health behavior change.22

The Behavior Change Wheel is an overarching framework, specifically developed to characterize behavior change interventions and link them to the analysis of the target behavior.22 The COM-B system forms the “hub” of the Behavior Change Wheel, with core components predicting behavior via capability, opportunity, and motivation. Capability is the individual’s psychological and physical capacity to engage in the activity, which includes having the necessary knowledge and skills. Opportunity considers factors that lie outside of the individual that make the behavior possible or prompt it. Motivation considers brain processes that energize direct behavior, including habitual processes and emotional responses, as well as analytical decision-making. The Theoretical Domains Framework (TDF)23 enables theoretical constructs relating to behavior change to be mapped directly to the COM-B system. The behavior change technique (BCT) taxonomy24 enables users to specify the smallest components of interventions that can bring about behavior change. In doing so, the BCT taxonomy provides a common language by which to develop, define, and report behavior change interventions in terms of their active ingredients. Components of the Behavior Change Wheel, namely the COM-B system, TDF, and the BCT taxonomy, are being increasingly utilized in audiological rehabilitation research to improve understanding of the underpinning mechanisms of health behavior change and to theoretically inform intervention development and assessment.25–27

INTerventions IN ADULT AUDITORY REHABILITATIONS

The following sections discuss how the four cornerstones of adult aural rehabilitation have developed over the previous decade. In particular, we draw on our own research strategy, shown in Fig. 1. The three primary areas of research are e-health and self-management, listening devices, and listening and cognition. The areas of research are underpinned by core principles of optimal intervention, delivery methods, health behavior (primarily the COM-B system of health behavior change), and patient-centered approaches. Our research focuses primarily on adults with mild to moderate hearing loss (MMHL), which make up the largest group of those with hearing loss (92%).28

SENSORY MANAGEMENT

Hearing Aids

Hearing aids are the main intervention for adults with hearing loss.29 Based on the WHO International Classification of Functioning, Disability and Health (ICF) Core Set for Hearing Loss,30 hearing aids reduce auditory deficits associated with body structure and function (i.e., hair cell damage). Hearing aids subsequently aim to reduce activity limitations, and ultimately aim to improve participation restrictions in an individual’s everyday life.31,32

In 2007, Boothroyd1 highlighted that the use of hearing aids to improve participation was “often assumed rather than confirmed.” That same year, Chisolm and colleagues32 published a landmark systematic review with a meta-analysis that aimed to address this by evaluating the published evidence on the effectiveness of hearing aids for adults with sensorineural hearing loss. The review reported on 16 studies, including RCTs and non-RCT designs. There were only two RCTs that could be included in the meta-analysis, and only one RCT that
randomized the whole participant sample. The review concluded that although there were no demonstrable benefits of hearing aids to generic health-related quality of life, there was a medium to large beneficial effect to hearing-specific health-related quality of life.

In 2015, a Cochrane review on hearing aids for adults with MMHL was prompted for two reasons. First, the Chisolm systematic review included only studies published up until 2004; so more than a decade on, the time was right to update the published evidence. Second, in 2014 several UK NHS clinical commissioning groups were considering withdrawing the free provision of hearing aids for adults with MMHL. There was therefore a clear need to have high-quality, up-to-date evidence on the effectiveness of hearing aids in adults with MMHL to inform clinical and healthcare commissioning decision-making.

A protocol was developed following the strict guidelines laid down by the Cochrane collaboration; only RCTs were included. The control groups used either no hearing aids or placebo hearing aids programmed to deliver no effective gain. The primary outcome was hearing-specific health-related quality of life, with participation as the key domain. Secondary outcomes were generic health-related quality of life and listening ability. Five RCTs were included up to March 2017 with a total of 825 participants. Data from three RCTs were included in the meta-analyses, which demonstrated that hearing aids for adults with MMHL provided (1) a large beneficial effect on hearing-specific health-related quality of life, with moderate quality evidence; (2) a small but significant beneficial effect on generic health-related quality of life, with moderate-quality evidence; and (3) a large beneficial effect on listening ability, with moderate-quality evidence (Fig. 2). There were no reports of adverse effects within any of the included RCTs, so this was rated as very-low-quality evidence.

The Cochrane review confirmed the conclusion relating to improvements in hearing-specific health-related quality of life reported by Chisolm et al., and also demonstrated that hearing aids were effective in improving generic health-related quality of life and listening ability, which had not been shown previously. Importantly, the level of evidence for each outcome domain was rated as moderate (from categories of high, moderate, low, very low). This is unusual as relatively few systematic reviews report moderate or high quality evidence. The Cochrane review concluded that “hearing aids are an appropriate intervention, and the evidence is compatible with hearing aids as the first-line management option in those who seek help for hearing difficulties.” This Cochrane review has been used to inform the clinical evidence for the NICE guidelines on hearing loss leading to the recommendation to “Offer hearing aids to adults whose hearing loss affects their ability to communicate and hear.” Furthermore, a health economic analysis showed that hearing aid versus no hearing aid was cost-effective. The incremental cost-effective ratio was £4,102 GBP (≈ $5,759 USD) per quality-adjusted life year (QALY) gained, falling firmly within

Figure 2 Forest plots of hearing aids vs. no/placebo hearing aids for (A) hearing-specific health-related quality of life, (B) health-related quality of life, and (C) listening ability. (Modified from the original publication).

This document was downloaded for personal use only. Unauthorized distribution is strictly prohibited.
the threshold for cost-effective interventions for use within the NHS, which is set at £20,000 GBP (~$28,076 USD) per QALY. Another recent Cochrane review, which was also used to inform the NICE guidelines, reports that self-management to support hearing aid users improves participation and communication.

**Alternative Devices to Hearing Aids**

Despite being shown to be clinically and cost-effective, the majority of people who could benefit from using hearing aids do not access them. For those who do obtain hearing aids, estimates of nonuse range from 3 to 24%. A commonly reported reason for not using hearing aids is that difficulties are still experienced when listening to and understanding speech in noisy situations. In 2007, three techniques existed to address this difficulty: noise reduction, directional microphones, and remote wireless microphones. Ten years on, there has been a proliferation of technological innovations, including personal sound amplification products (PSAPs) and smartphone “hearing aid” apps that work via wired or wireless earphones. Of particular interest are hearing aids that now connect wirelessly via Bluetooth to smartphones and tablet computers. Accessibility to smartphone technologies for the typical first-time hearing aid user is steadily improving. In the United Kingdom, the over 55-year-old group is experiencing the fastest year-on-year rise in smartphone ownership than any other age group, increasing more than threefold from 19% in 2012 to 71% in 2017.

Conventional hearing aid programs need to be adjusted by a trained audiologist using specialist equipment in the clinic. By comparison, smartphone-connected hearing aids can be fitted and adjusted by the audiologist remotely, without the need for the user to visit the clinic. These devices allow the user to personalize their programs, such as adjusting the gain and frequency response, via an app in any listening situation. There are also additional benefits, such as not requiring additional assistive listening devices to stream telephone conversations as the smartphone can be used as a remote microphone. These additional functionalities enable the potential for alternative service delivery models that could increase accessibility and affordability of hearing healthcare for adults, identified as a high-priority need in the United States.

But what is the evidence for these new alternative devices compared with conventional hearing aids? We conducted a systematic review to assess the effectiveness of a range of alternative listening devices (e.g., smartphone “hearing aid” app, PSAP, hearable, smartphone-connected hearing aid, assistive listening device) based on a published protocol. The review evidence showed that alternative listening devices improve speech-in-noise performance compared with unaided and/or conventional hearing aids. However, evidence for whether alternative listening devices improve hearing-specific health-related quality of life, generic health-related quality of life, and listening abilities is inconsistent. Using the Downs and Black quality assessment, we rated the quality of each study as either poor, fair, good, or excellent. Current evidence in this area is poor-to-good quality and subject to bias due to limitations in the study design. Based on the principles of evidence-based practice, we therefore recommend the need for high-quality evidence, namely RCTs, in this area.

To begin to address this, and in accordance with the UK Medical Research Council’s guidance for evaluating complex healthcare interventions, we have completed a mixed-methods development study to better understand how smartphone-connected listening devices operate. The usability of smartphone-connected listening devices in their everyday lives was assessed in adults with MMHL. Results from semistructured interviews were considered in relation to the COM-B system, whereby the behavior of interest was the use of listening device to self-manage hearing loss (Table 2). All participants valued the ability to personalize and adjust their own hearing programs to meet their individual needs and preferences. In addition, users of smartphone-connected hearing aids reported that these devices were less stigmatizing and provided them with a greater sense of control, resulting in less frustration, greater participation, and greater device use. Thus, the additional functionalities...
provided by smartphone-connected hearing aids empower patients to take a more active role in managing their own hearing healthcare, which are likely to result in improved outcomes.

This work lays the foundation for a clinical trial to assess the clinical- and cost-effectiveness of smartphone-connected hearing devices, which is in line with one of the research recommendations in the NICE guidelines for hearing loss.\textsuperscript{13,47} Furthermore, given changes in U.S. legislation concerning the Over-the-Counter Hearing Aid Act of 2017, which aims to improve accessibility and affordability to hearing healthcare, we also plan to assess smartphone-connected hearing aids in the context of self-fitting and over-the-counter (OTC) service delivery models.\textsuperscript{43,48} We propose that smartphone-connected listening devices could complement OTC hearing aid delivery practices, allowing users to adjust and personalize their hearing aid programs to support self-management, potentially resulting in improved device benefit and satisfaction. Furthermore, we recognize that appropriate education and support will be paramount for optimal use of listening devices.

**KNOWLEDGE AND SKILL**

Knowledge of hearing aids and communication strategies in patients, non-audiological healthcare professionals, and the general public is poor.\textsuperscript{49} Many first-time hearing aid users have difficulties using their hearing aids, and report they did not know or could not remember how to use them.\textsuperscript{50} Even experienced hearing aid users have reported difficulties using their hearing aids.\textsuperscript{51} Good-quality information is core to self-management of hearing loss,\textsuperscript{35} and is reflected in UK national clinical guidelines (e.g., NICE, BSA).\textsuperscript{13,52}

Since 2007, there have been several developments providing better information and education for hearing aid users, such as communication programs,\textsuperscript{53} modified hearing aid user guides,\textsuperscript{54,55} and educational programs delivered by telephone\textsuperscript{56} or the Internet.\textsuperscript{57} In terms of delivery, a Cochrane review\textsuperscript{58} found that multimedia education about medication delivered via DVD/PC was more effective than traditional education alone (oral/written instructions) at increasing knowledge and skills around medication use. We have developed a multimedia educational program (C2Hear) that contains a series of interactive video tutorials (or reusable learning objects RLOs). C2Hear was developed using a participatory approach involving hearing aid users and hearing healthcare professionals to ensure it meets the needs of the end-users.\textsuperscript{59}

C2Hear is underpinned by learning theory that posits that learning is greatest when the learner actively engages with the educational materials.\textsuperscript{60} RLOs include (1) visual illustration of concepts, (2) activity and engagement with content, and (3) self-assessment.\textsuperscript{61}

C2Hear was evaluated in a high-quality RCT of 203 first-time hearing aid users.\textsuperscript{15,62} The RLOs were delivered by DVD for TV (15.2%) or PC (50.6%), or via the Internet.
In 2007, Boothroyd stated that the goal of perceptual (auditory or audiovisual) training involves communication partners (CPs) in the learning process leads to greater inclusivity.

A study to assess the communication tactics RLO after it had been reworded for the general public rather than patients, and further modified for a web-based platform, showed interesting findings when the mRLO was used jointly by both hearing aid users and a CP. The hearing aid users found the mRLO useful in highlighting their own communication challenges to CPs. In the context of joint working, the mRLO resulted in novel discussions between CPs and the hearing aid user about communication in challenging situations, and prompted CPs to change their behavior to help improve communication.

C2Hear has been used with non-audio-logical healthcare professionals, such as residential care home assistants and nurses. Results showed increased learning and practical skills relating to hearing aids and communication. Finally, an RCT that investigated the early delivery of C2Hear at the assessment rather than fitting appointment showed a significant increase in hearing aid self-efficacy in those who received C2Hear rather than the standard hearing aid booklet.

The final stage of the Medical Research Council’s guidelines for developing and evaluating complex interventions focuses on dissemination. This is not just about academic publications and presentations, but about taking research findings into healthcare. In late 2015, the C2Hear RLOs were further refined and placed on YouTube, named C2Hear Online (www.youtube.com/C2HearOnline). There was a fourfold increase in unique views in the second year of release, and the total number of views has exceeded 150,000 views across more than 50 countries. C2Hear has been developed for the U.S. audience, and a Chinese version is under development. Further work is ongoing with specialists in implementation science within the United Kingdom to implement the C2Hear RLOs into routine clinical practice.

**AUDITORY AND COGNITIVE TRAINING**

In 2007, Boothroyd stated that the goal of perceptual (auditory or audiovisual) training
was not to target function, but rather to make better use of that function through enhancement of perceptual skill. Yet at that time, the degree of generalizable benefit to real-world communication skills was not always clear, and carryover to participation and quality of life was typically “assumed rather than measured.”

Although hearing aids are effective, users often face disproportionate difficulties in challenging everyday situations, such as listening to speech in background noise. Listening to speech in noise relies not only on peripheral hearing ability, but also on central auditory processing and cognition. Computer-delivered auditory training is a low-cost self-management intervention that can be tailored and made widely available to individuals online at home and via smartphone technologies. Thus, auditory training interventions can provide additional support for hearing aid users without the need for clinical appointment time, and increasing access to those who do not or cannot access hearing healthcare. Effectiveness of auditory training can be assessed by measuring (1) improvements in performance for the trained auditory task(s) (on-task learning) and (2) generalized improvements in untrained tasks (transfer of learning), which can occur on a continuum from near to far transfer depending on the degree of overlap with tasks that are trained. For auditory training to be a successful intervention for people with hearing loss, any on-task learning must be generalized to functional benefits in their everyday listening.

In 2013, we published a systematic review of the literature assessing benefits of computer-based auditory training for adults with hearing loss, which showed robust evidence for improvements in performance for trained auditory tasks. However, transfer of learning to improvements in untrained outcomes of speech perception, cognition, and self-reported activity and participation (thus evidence for real-world benefits that extend beyond the trained tasks) was highly variable. The published evidence was shown to be of very low to moderate study quality, highlighting the need for further high-quality research. Since this review was published, there has been a steady growth in auditory training research including some high-quality RCTs. We are currently updating our systematic review to include the evidence and meta-analyze data published since 2013.

Our own research examining home-delivered auditory and cognitive training interventions for people with hearing loss and hearing aid users builds on basic principles of neuroplasticity and perceptual learning to generate high-quality evidence (Table 3). First, we examined the benefits of a 4-week phoneme discrimination training program in an RCT of 44 adults with mild hearing loss who did not use hearing aids. Results showed significant posttraining improvements for untrained measures of self-reported hearing and cognition, in particular those that index executive function, with moderate effect sizes (group conversation, $d = 0.68$; divided attention, $d = 0.53$; working memory updating, $d = 0.50$). Executive function relates to the cognitive control processes that enable us to achieve goals and get things done, for example, attentional control, working memory, and inhibition. Adherence to training was high (80% completed the requested training duration, with no dropouts); therefore, we examined participants’ motivations to train using self-determination theory as an analysis framework. Self-determination theory is an approach to motivation concerned with supporting people’s natural tendencies to behave in effective and healthy ways. Results showed that engagement and adherence to training was influenced by both intrinsic (e.g., a desire to achieve higher scores on the training task) and extrinsic motivation (e.g., their hearing difficulties).

In a second study, we further examined the benefits of phoneme discrimination training in a 1-week repeated measures study of existing hearing aid users with MMHL, using a battery of complex speech and cognitive outcomes. Results showed significant posttraining improvements for a cognitively demanding listening task (competing speech) of 2.3 dB signal-to-noise ratio (SNR) with a moderate effect size ($d = 0.47$) and improvements for a dual-task of listening and memory at a challenging SNR (0 dB SNR) with a moderate to large effect size ($d = 0.77$), following just 3.5 hours of training.

In a third study, we asked whether training cognition directly could offer greater improvements to hearing aid user's real-world listening.
using Cogmed working memory training. Cog-
med is a series of 12 adaptive tasks of visual and
verbal working memory that has previously been
reported to result in improved sentence repeti-
tion skills in a pilot study of children with
cochlear implants.80 The RCT of 62 existing
hearing aid users with MMHL allocated parti-
cipants to either an adaptive Cogmed training or
to a nonadaptive version of the same training
protocol (active control). Results showed that
although performance improved significantly for
the trained visual and verbal working memory
tasks, this type of learning did not result in
transfer to generalized improvements in complex
speech perception or cognitive outcomes shown
for our previous auditory training studies. As
such, it may be critical to train the executive
underpinnings of successful speech understan-
ding in context.81 Indeed, published generalized
benefits have been shown to be greatest for
training programs that use combined auditory–
cognitive training tasks.70,82–84

Our current research aims to improve real-
world listening by training cognition embedded
within task-relevant (speed) stimuli using two
purpose-designed auditory–cognitive training
programs. In line with the UK Medical
Research Council guidance for the develop-
ment and assessment of successful training
programs that use combined auditory–
cognitive training tasks, we will first assess the feasibility of a
large-scale clinical trial, then, if feasible, run
that trial to examine the benefits of providing
auditory-cognitive training alongside hearing
aids for new patients within the UK NHS.

MOTIVATIONAL ENGAGEMENT

Evidence in other healthcare disciplines has
shown that motivational engagement benefits
patients in areas such as smoking cessation,
alcohol addiction, and drug rehabilitation pro-
grams.85–87 More recently, motivational enga-
gement has been used to enable people with
hearing loss to take an active role in their
management and to express their needs and
preferences. The Ida Institute has developed
motivation tools (line, box, and circle) to facili-
tate collaborative interactions between the
audiologist and the patient. These tools are
based on the theoretical principles underlying
the Transtheoretical Model, which posits that
motivational engagement is a necessary pre-
condition for successful behavior change.

<table>
<thead>
<tr>
<th>Reference</th>
<th>Study design</th>
<th>Sample size</th>
<th>Participants</th>
<th>Training task</th>
<th>On-task learning?</th>
<th>Transfer to improvements in untrained measures of speech perception?</th>
<th>Transfer to improvements in untrained measures of cognition?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ferguson et al71</td>
<td>RCT</td>
<td>44</td>
<td>Adults with mild hearing loss</td>
<td>Phoneme discrimination in quiet</td>
<td>✓</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Henshaw and Ferguson78</td>
<td>Repeated measures</td>
<td>30</td>
<td>Adult hearing aid users with mild-moderate hearing loss</td>
<td>Phoneme discrimination in noise (multitalker babble)</td>
<td>✓</td>
<td>Not assessed</td>
<td>Competing speech</td>
</tr>
<tr>
<td>Henshaw and Ferguson79</td>
<td>RCT</td>
<td>57</td>
<td>Adult hearing aid users with mild-moderate hearing loss</td>
<td>Cogmed working memory training</td>
<td>✓</td>
<td>X</td>
<td>X</td>
</tr>
</tbody>
</table>
The motivation tools are specifically designed to guide the audiologist to identify where the patient lies within the rehabilitation process so that they can better support, engage, and coach patients during appointments. The tools are intended to open a dialogue to facilitate shared decision making, identify individual needs, set joint goals, and support self-management—all of which are guiding principles of adult rehabilitation.52

In collaboration with the Ida Institute, we have developed an ethnographic video of how to use the motivation tools in clinic (https://youtu.be/-SK53u6RHZE). In addition, we have conducted a feasibility study based on a quasi-RCT design in 68 first-time hearing aid users to establish how the tools can be used in UK NHS audiology clinics, and how effective they are.88 The study showed that the tools could be successfully incorporated into the UK audiology clinic structure. Audiologists who used the tools were positive about their use, and reported that when the tools were used in the assessment appointment they appeared to tap into patient’s needs and motivations more readily than the standard clinical history. Furthermore, the tools promoted more patient-centered discussions allowing patients to better express their needs.

The feasibility study also showed that the patients reported several benefits at the hearing assessment and fitting appointments compared with a “standard care” control group. These included greater self-efficacy and readiness to follow the recommendations of their audiologist, reduced anxiety levels, and higher levels of shared decision making. Furthermore, across this and another study, self-efficacy, readiness, and positive expectations predicted satisfaction with hearing aids when measured 6 to 10 weeks post-hearing aid fitting.89

A limitation of the motivational engagement study was that the tools were used only in patients who had already opted to receive hearing aids. Therefore, we are currently running an RCT to assess the effectiveness of the Ida Institute’s online-delivered “Why Improve my Hearing” telecare tool. The telecare tool incorporates the motivation line tool, asking the patient “How important is it to improve your hearing.” In the RCT, patients complete the telecare tool before their initial hearing assessment appointment. The telecare tool encourages the patient to think about how and why improving their hearing in different situations could affect their daily life. Encouraging patients to use the telecare tool and reflect on their individual needs before they come to clinic could save time during the appointment. Further, the telecare tool could also result in the patient being better prepared ahead of time to work with the audiologist on matters that are important and relevant to them.

OUTCOME MEASUREMENT

Several important factors must be considered when selecting outcome measures to assess the effectiveness of an intervention. In particular, it is essential to choose measures that are representative of the goals of the intervention.1 For example, a self-report measure may be more appropriate than a laboratory speech perception test where the goal is to improve communication in daily life.1,90 It is also important to select measures that have the ability to detect the benefits of the intervention.

Our previous research aimed to identify optimal tests (e.g., dual task of listening and memory) for assessing the impact of auditory training on speech perception.78,81 The results suggested that tests that are sufficiently challenging (i.e., not too easy and not too difficult) in terms of listening and cognition may be better able to detect the benefits of auditory training. However, our data also showed that as the complexity of outcomes increased, test–retest reliability of the measures decreased.91 It is therefore important to be mindful of this issue in outcome selection.

In addition, it is crucial to utilize high-quality outcome measures. Ideally, measures should be developed through a series of methodologically sound qualitative and quantitative studies.92,93 The resultant instruments should possess measurement properties (e.g., reliability, responsiveness) that meet the required standards.94 Currently, there is a lack of recognized, gold-standard, hearing-specific outcome measures.95,96 Consequently, recent research has set out to improve the quality of hearing-specific measures.96,97 In line with this, we used best practice techniques to develop a hearing-
specific measure: the Social Participation Restrictions Questionnaire (SPaRQ). These techniques included (1) semistructured interviews with patients, clinicians, and researchers to generate items;\textsuperscript{98} (2) cognitive interviews with patients to assess content validity;\textsuperscript{99} and (3) Rasch analysis to assess psychometric properties.\textsuperscript{100} The resultant SPaRQ consisted of a 10-item social perceptions subscale (e.g., feeling isolated is a group) and a 9-item social behaviors subscale (e.g., participating in group conversations). Each subscale had strong measurement properties, including internal consistency and construct validity.

Finally, it is vital to select outcome measures that assess outcome domains (e.g., quality of life, communication) that are valued by key stakeholders (e.g., patients, clinicians, funders, and policy-makers) to enhance the relevance, utility, and impact of research.\textsuperscript{101} Accordingly, Core Outcome Sets (COSs) are being developed for numerous health conditions, including tinnitus and conductive hearing loss.\textsuperscript{102,103} A COS is a shortlist of outcome domains for a condition that key stakeholders agree are critically important measure as a minimum requirement in research and/or practice.\textsuperscript{101} Recently, there have been calls to develop a COS for sensorineural hearing loss.\textsuperscript{28,35} At present, there is considerable heterogeneity in outcome measurement in sensorineural hearing loss research. For example, a systematic review demonstrated that 51 different questionnaires were used in 122 adult hearing loss studies.\textsuperscript{95} This heterogeneity impedes the comparison of the results of different trials and the synthesis of evidence in systematic reviews, as well as increases the risk of outcome reporting bias.\textsuperscript{104} Therefore, the quality and credibility of sensorineural hearing loss research would be enhanced by greater standardization in outcome measurement.

**CONCLUSIONS**

Just over a decade on from the seminal discussion article of Boothroyd,\textsuperscript{1} there have been considerable advances in research that has examined the four cornerstones of adult aural: hearing aids and other listening devices, knowledge and skill, auditory and cognitive training, and motivational engagement. These interventions aim to improve auditory function, activity, participation, and quality of life for adults with hearing loss. Self-management and behavior change is core to all these interventions to promote patient-centered approaches. The consistent use of appropriate outcomes to assess benefits of adult aural rehabilitation is paramount for high-quality research. There has been publication of increasingly higher quality of evidence to support adult aural rehabilitation interventions, and a greater use of theory underpinning the research (see Table 4). Finally, the technological advances over the last decade see the interventions

<table>
<thead>
<tr>
<th>Process</th>
<th>High-quality research</th>
<th>Evidence</th>
<th>Underpinned by theory</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sensory management: hearing aids and alternative devices</td>
<td>Y</td>
<td>Hearing aids: Cochrane review of RCTs\textsuperscript{28} Alternative devices: systematic review\textsuperscript{46}</td>
<td>Y</td>
</tr>
<tr>
<td>Instruction: knowledge and skill</td>
<td>Y</td>
<td>Cochrane review of self-management options\textsuperscript{35} RCT of effectiveness of C2Hear\textsuperscript{15}</td>
<td>Y</td>
</tr>
<tr>
<td>Perceptual training: auditory and cognitive training</td>
<td>Y</td>
<td>Systematic review of computerized auditory training studies\textsuperscript{68} RCT of phoneme discrimination training\textsuperscript{74}</td>
<td>Y</td>
</tr>
<tr>
<td>Counseling: motivational engagement</td>
<td>?Y</td>
<td>Feasibility study with intervention and control groups\textsuperscript{88}</td>
<td>Y</td>
</tr>
</tbody>
</table>
described here, which are increasingly being
delivered through a range of online and smart-
phone technologies, as providing opportunities
for greater self-management of hearing loss. With
the rapid rate of developments in technology
providing novel opportunities within hearing
science and adult aural rehabilitation, we ask
what will the next decade bring?

CONFLICTS OF INTEREST AND SOURCE OF
FUNDING
This article presents independent research
funded by the National Institute for Health
Research (NIHR) Biomedical Research Centre
Program. The views expressed in this article are
those of the authors and not necessarily those of
the NHS, the NIHR, or the Department of
Health and Social Care.
There are no conflicts of interest.

ACKNOWLEDGMENTS
We would like to thank the many colleagues
whom we have collaborated with to deliver this
research, in particular Heather Wharrad, Neil
Coulson, Will Brassington, and Padraig Kit-
terick. We would also like to extend our special
thanks to our patient representatives, specifically
Anne Darby, Veronica Colley, and Julia Brown.

REFERENCES
1. Boothroyd A. Adult aural rehabilitation: what is it
and does it work? Trends Amplif 2007;11(02):
63–71
2. World Health Organization. International Classi-
fication of Functioning, Disability and Health
Disease and Injury Incidence and Prevalence
Collaborators. Global, regional, and national inci-
dence, prevalence, and years lived with disability
for 310 diseases and injuries, 1990-2015: a syste-
matic analysis for the Global Burden of Disease
4. World Health Organization. World Health
Organization Deafness and Hearing Loss Facts-
heet. 2018. Available at: https://www.who.int/
news-room/fact-sheets/detail/deafness-and-hea-
ing-loss. Accessed December 17, 2018
Aging and hearing health: the life-course approach.
Gerontologist 2016;56(Suppl 2):S256–S267
PRISMS taxonomy of self-management support:
derivation of a novel taxonomy and initial testing
of its utility. J Health Serv Res Policy 2016;21(02):
73–82
7. Mosen DM, Schmittid J, Hibbard J, Sobel D,
Remmers C, Bellows J. Is patient activation
associated with outcomes of care for adults with
chronic conditions? J Ambul Care Manage 2007;
30(01):21–29
In: Adams K, Greiner AC, Corrigan JM, eds.
Committee on the Crossing the Quality Chasm:
Next Steps Toward a New Health Care System,
The 1st Annual Crossing the Quality Chasm
Summit: A Focus on Communities. Washington,
DC: National Academies Press; 2004
rapid synthesis of the evidence on interventions
supporting self-management for people with
long-term conditions: PRISMS–Practical system-
atic Review of Self-Management Support for
long-term conditions. NIHR Journals Library.
Health Services and Delivery Research, No. 2.53.
2014
10. Ferguson M. Knowledge is power: the power of
mobile technologies to enhance hearing-related
knowledge. ENT and Audiology News; 2017:
82–84
11. Sackett DL, Rosenberg WM, Gray JM, Haynes
RB, Richardson WS. Evidence based medicine:
what it is and what it isn’t. BMJ 1996;312
(7023):71–72
12. Wong LL, Hickson L. Evidence-Based Practice
in Audiology: Evaluating Interventions for Child-
ren and Adults with Hearing Impairment. San
Diego, CA: Plural Publishing; 2012
13. National Institute for Health and Care Excel-
ence. Hearing Loss in Adults: Assessment and
Management. 2018. Available at: https://www.
nice.org.uk/guidance/ng98 accessed. December
17, 2018
14. Medical Research Council. Developing and Eva-
London, United Kingdom. 2006
15. Ferguson M, Brandreth M, Brassington W,
Leighton P, Wharrad H. A randomized control-
led trial to evaluate the benefits of a multimedia
educational programme for first-time hearing aid
16. Maidment DW, Ferguson MA. An application of
the UK Medical Research Council’s guidelines for
evaluating complex interventions: a usability study
assessing Smartphone-connected listening devices
in adults with hearing loss. Am J Audiol 2018;27
(3S):474–481
17. Coulson NS, Ferguson MA, Henshaw H, Heffer-
nan E. Applying theories of health behaviour and
18. Rosenstock IM. Historical origins of the health belief model. Health Educ Monogr 1974;2:328–335
27. Maidment DW, Ferguson MA. Improving hearing aid take-up, use and adherence: are smartphones the answer? Innovations (Phila) 2017; 7:26–32
34. Ferguson MA, Kitterick PT, Edmondson-Jones M, Hoare DJ. Hearing aids for mild to moderate hearing loss in adults. Cochrane Database of Systematic Reviews 2015;22(12):CD012023-1
44. Maidment DW, Barker AB, Xia J, Ferguson MA. Effectiveness of alternative listening devices to conventional hearing aids for adults with hearing loss: a systematic review protocol. BMJ Open 2016;6(10):e011683
63. Henshaw H, Barker A, Maidment DW, et al. ‘Thinking Aloud’ to examine usability, relevance and impact of mHealth tailored to communication partners. British Society of Audiology Annual Conference; Harrogate, UK; 2017
64. Rocks T, Ferguson M. Does training care-staff using interactive videos improve their hearing aid practical skills, understanding and perception of the importance of hearing aids? British Academy of Audiology Annual Conference; Manchester; November 2013


77. Henshaw H, McCormack A, Ferguson MA. Intrinsic and extrinsic motivation is associated with computer-based auditory training uptake, engagement, and adherence for people with hearing loss. Front Psychol 2015;6:1067


81. Ferguson MA, Henshaw H. Auditory training can improve working memory, attention, and communication in adverse conditions for adults with hearing loss. Front Psychol 2015;6:556


90. Heinrich A, Henshaw H, Ferguson MA. The relationship of speech intelligibility with hearing sensitivity, cognition, and perceived hearing difficulties varies for different speech perception tests. Front Psychol 2015;6:782


94. Terwee CB, Bot SD, de Boer MR, et al. Quality criteria were proposed for measurement properties of health status questionnaires. J Clin Epidemiol 2007;60(01):34–42


96. Hall DA, Kitterick PT, Heffernan E, et al. How do we know that our patients have benefitted from our ENT/Audiological interventions? Otol Neurotol; In press


